

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

May 21, 2018

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Bid No. 9740.1, Kitchen Servery Replacement, be rejected due to lack of competition; now therefore be it

Resolved, That Bid No. 9740.1, Kitchen Servery Replacement, be rejected due to lack of competition; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- |        |  |           |
|--------|--|-----------|
| 005-14 | Job Order Contracting Services<br>Responsible Office: Division of Maintenance/Planned<br>Life-cycle Asset Replacement (PLAR)<br><br><u>Awardee</u><br><br>The Matthews Group, Inc., Louisville, Kentucky | \$950,000 |
| 100814 | Event Seating and Related Accessories<br>Responsible Office: Division of Maintenance/Planned<br>Life-cycle Asset Replacement (PLAR)<br><br><u>Awardee</u><br><br>Dant Clayton, Louisville, Kentucky      | \$600,000 |

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|--------|---|-----------|
| 1091.5 | <p>Services for Infants and Toddlers with Developmental Delays—<br/>Extension<br/>Responsible Office: Office of Special Education</p> <p><u>Awardees</u> (See note on page 6)</p> <p>Associated Professional Rehabilitation Services, Inc.,* Brookeville,<br/>Maryland<br/>National Speech Language Therapy Center,* Bethesda, Maryland<br/>Pennhurst Group, LLC, Baltimore, Maryland<br/>Kathleen M. Rodriguez,* Silver Spring, Maryland<br/>Total</p> | \$150,000 |
| 4083.8 | <p>Whiteboards, Tackboards, and Accessories—Extension<br/>Responsible Office: Department of Materials Management</p> <p><u>Awardee</u></p> <p>Nelson Adams NACO Corporation, Rialto, California</p>   | \$ 40,787 |
| 4107.4 | <p>Fire Alarm Monitoring—Extension<br/>Responsible Office: Department of School Safety and Security</p> <p><u>Awardee</u></p> <p>ARK Systems, Inc., Columbia, Maryland</p>  | \$ 44,000 |
| 4260.2 | <p>Social Work Services for Students in Alternative Programs—<br/>Extension<br/>Responsible Office: Alternative Education Programs at the<br/>Blair G. Ewing Center</p> <p><u>Awardee</u></p> <p>Delta-T Group Maryland, Inc., Columbia, Maryland</p>   | \$ 56,362 |
| 4277.1 | <p>Administrative Costs for Medicaid Programs—Extension<br/>Responsible Office: Office of Special Education</p> <p><u>Awardee</u></p> <p>State of Maryland, Baltimore, Maryland</p>   | \$100,000 |



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|--------|--|--------------------------------------|-----------|
| 4304.1 | Hearing and Vision Audio Equipment—Extension<br>Responsible Office: Office of Special Education                    | <u>Awardee</u>                       |           |
|        | Phonak, Inc., Chicago, Illinois  |                                      | \$170,000 |
| 4317.1 | Nonviolent Crisis Intervention Program—Extension<br>Responsible Office: Office of Special Education                | <u>Awardee</u>                       |           |
|        | Crisis Prevention Institute, Milwaukee, Wisconsin  |                                      | \$125,000 |
| 4335.1 | Maximo Subscription and Support—Extension<br>Responsible Office: Division of Maintenance                           | <u>Awardee</u>                       |           |
|        | IBM Corporation, Baltimore, Maryland   |                                      | \$ 44,710 |
| 4350.1 | Speech and Language Services' Partnership—Extension<br>Responsible Office: Office of Special Education             | <u>Awardee</u>                       |           |
|        | University of Maryland, College Park, Maryland   |                                      | \$175,000 |
| 4366.1 | Back Pack Program—Extension<br>Responsible Office: Partnerships Unit   | <u>Awardee</u>                       |           |
|        | SchoolKidz.com, LLC, Woodridge, Illinois   |                                      | \$350,000 |
| 4370.1 | Music Therapy—Extension<br>Responsible Office: Division of Pre-Kindergarten, Special Programs and Related Services | <u>Awardees</u> (See note on page 6) |           |
|        | DLE Music Therapy, LLC,* Rockville, Maryland   |                                      |           |
|        | The Selma M. Levine School of Music,* Washington, D.C.   |                                      |           |
|        | Notable Progressions Music Therapy, Frederick, Maryland  |                                      |           |
|        | Total  |                                      | \$170,000 |

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| 4403.1 | STEM Programs—Extension<br>Responsible Office: Department of Secondary Curriculum and Districtwide Programs<br><br><u>Awardees</u> (See note page 6)<br><br>Lego Brand Retail, Inc., Enfield, Connecticut, (Local Affiliate: Severna Park, Maryland)<br>MOCO KIDSCO, Inc., Bethesda, Maryland<br>Total | \$135,000                                   |
| 4412.1 | Professional Development Workshop—Extension<br>Responsible Office: Office of Curriculum and Instructional Programs<br><br><u>Awardee</u><br><br>Montgomery College, Rockville, Maryland  | \$ 49,801                                   |
| 4417.1 | Title 1 BELL Summer Academic and Enrichment Program—Extension<br>Responsible Office: Division of Title I and Early Childhood Programs and Services<br><br><u>Awardee</u><br><br>The BELL Foundation, Inc., Dorchester, Massachusetts (Local Affiliate: Baltimore, Maryland)                            | \$900,000                                   |
| 9019.9 | Roofing Supplies—Extension<br>Responsible Office: Division of Maintenance<br><br><u>Awardees</u><br><br>American Builders & Contractors Supply Company, Inc., Rockville, Maryland<br>Liberty Lumber & Supply Company, Pikesville, Maryland<br>Total  | \$210,300<br><br><u>32,700</u><br>\$243,000 |
| 9113.6 | Beverages and Equipment<br>Responsible Office: Division of Food and Nutrition Services<br><br><u>Awardee</u><br><br>Steve's Frozen Chillers, Inc., Boynton Beach, Florida  | \$461,850                                   |



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|--------|--|-----------|
| 9320.6 | Library Security System Replacements—Extension<br>Responsible Office: Division of Maintenance/Planned<br>Life-cycle Asset Replacement (PLAR)                                       |           |
|        | <u>Awardee</u>   |           |
|        | Ameritag, Inc., Rockaway Park, New York  | \$ 49,000 |
| 9345.5 | Portable Classroom Re-Roofing at Various Locations—Extension<br>Responsible Office: Division of Maintenance/Planned<br>Life-cycle Asset Replacement (PLAR)                         |           |
|        | <u>Awardee</u>   |           |
|        | Interstate Corporation,* Gaithersburg, Maryland  | \$400,000 |
| 9442.3 | Energy Management Systems Contractor's Pre-qualification<br>Responsible Office: Division of Maintenance  |           |
|        | <u>Awardees</u> (See note on page 6)   |           |
|        | Building Automation Services, Inc., Lorton, Virginia   |           |
|        | Control Sources, LLC, Baltimore, Maryland  |           |
|        | Engineered Services, Inc., Sterling, Virginia  |           |
|        | Performance Controls, LLC,* Rockville, Maryland  |           |
|        | Pritchett Controls, Inc., Beltsville, Maryland   |           |
|        | Total  | \$950,000 |
| 9454.1 | Dashboard Graphics Software and Associated Alarm Screens<br>Responsible Office: Division of Maintenance  |           |
|        | <u>Awardee</u>   |           |
|        | Control Sources, LLC, Baltimore, Maryland  | \$ 91,667 |
| 9737.1 | New Emergency Electrical Generating System at Various<br>Elementary School Locations<br>Responsible Office: Division of Maintenance/Planned<br>Life-cycle Asset Replacement (PLAR) |           |
|        | <u>Awardee</u>   |           |
|        | Amber Enterprises, Inc.,* College Park, Maryland   | \$460,000 |

9739.1 Locker Replacements at Roberto W. Clemente Middle School  
Responsible Office: Division of Maintenance/Planned  
Life-cycle Asset Replacement (PLAR)

Awardee

Steel Products, Inc.,\* Rockville, Maryland

\$543,654

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$7,259,831

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment



Bid Activity Report  
May 21, 2018

| BID No.   | BID NAME  | No. of Vendors Mailed | No. MFD Vendors Mailed                                 | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |  |
|-----------|---|-----------------------|--|----------------------------|--------------------------------|---------------------------|------------------------------------|--|
| 005-14    | Job Order Contracting Services  | N/A                   | Prince George's County Public Schools Contract         |                            |                                |                           |                                    |  |
| 100814    | Event Seating and Related Accessories—Extension                       | N/A                   | National Joint Powers Alliance Contract                |                            |                                |                           |                                    |  |
| DB1026322 | Local Telecommunications Services—Extension                           | N/A                   | Maryland Department of Information Technology Contract |                            |                                |                           |                                    |  |
| 1091.5    | Services for Infants and Toddlers with Developmental Delays—Extension | 19                    | 10   | 15                         | 4                              | 4                         | 3                                  |  |
| 4083.8    | Whiteboards, Tackboards, and Accessories—Extension                    | 11                    | 4  | 4                          | 2                              | 1                         | 0                                  |  |
| 4107.4    | Fire Alarm Monitoring—Extension                                       | 20                    | 8  | 3                          | 0                              | 1                         | 0                                  |  |
| 4260.2    | Social Work Services for Students with Alternative Programs—Extension | 10                    | 2  | 5                          | 2                              | 1                         | 0                                  |  |
| 4277.1    | Administrative Costs for Medicaid Programs—Extension                  | N/A                   |  |                            |                                |                           |                                    |  |
| 4304.1    | Hearing and Vision Audio Equipment—Extension                          | N/A                   |  |                            |                                |                           |                                    |  |
| 4317.1    | Nonviolent Crisis Intervention Program—Extension                      | N/A                   |  |                            |                                |                           |                                    |  |
| 4335.1    | Maximo Subscription and Support—Extension                             | N/A                   |  |                            |                                |                           |                                    |  |
| 4350.1    | Speech and Language Services' Partnership—Extension                   | N/A                   |  |                            |                                |                           |                                    |  |
| 4366.1    | Back Pack Program—Extension   | 6                     | 0  | 5                          | 0                              | 1                         | 0                                  |  |
| 4370.1    | Music Therapy—Extension   | N/A                   |  |                            |                                |                           |                                    |  |
| 4403.1    | STEM Programs—Extension   | 3                     | 0  | 5                          | 0                              | 2                         | 0                                  |  |
| 4412.1    | Professional Development Workshop—Extension                           | N/A                   |  |                            |                                |                           |                                    |  |
| 4417.1    | Title I BELL Summer Academic and Enrichment Program—Extension         | N/A                   |  |                            |                                |                           |                                    |  |
| 9019.9    | Roofing Supplies—Extension  | 11                    | 2  | 2                          | 0                              | 2                         | 0                                  |  |
| 9111.6    | Pizza, Baked-Frozen—Extension   | 18                    | 4  | 8                          | 1                              | 2                         | 0                                  |  |
| 9113.6    | Beverages and Equipment   | 6                     | 0  | 2                          | 0                              | 1                         | 0                                  |  |
| 9320.6    | Library Security System Replacements—Extension                        | 8                     | 1  | 3                          | 0                              | 1                         | 0                                  |  |
| 9345.5    | Portable Classroom Re-Roofing at Various Locations—Extension          | 12                    | 1  | 5                          | 1                              | 1                         | 1                                  |  |

Bid Activity Report  
May 21, 2018

| BID No. | BID NAME  | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9442.3  | Energy Management Systems Contractor's Pre-qualification                          | 5                     | 1                      | 5                          | 1                              | 5                         | 1                                  |
| 9454.1  | Dashboard Graphics Software and Associated Alarm Screens                          | 5                     | 1                      | 5                          | 1                              | 1                         | 0                                  |
| 9737.1  | New Emergency Electrical Generating System at Various Elementary School Locations | 3                     | 3                      | 3                          | 3                              | 1                         | 1                                  |